



November 9, 2021

Philomath Fire & Rescue, OR
One (1) Freightliner Pumper NH855 Stock 34627
Build Location: Bradenton, FL

Proposal Price	291,265.00
Less payment upon contract execution	(1,664.00)
Subtotal including all pre-pay discounts	\$ 289,601.00

Terms:

Delivery: This apparatus is currently in the field and would be available for delivery within 30 to 90 days of contract execution. Upon contract execution the apparatus will be transport to a dealer facility for a pre-delivery inspection and customer inspection. Delivery is subject to change pending dealer's delivery schedule at time of order. This time does not include any possible delays that may be caused by national disasters or pandemic.

Stock/Demo Units:

- a. This stock unit is available on a first come / first serve basis.
- b. This stock unit is sold on an As is basis with a Pierce (1) year bumper to bumper warranty and any remaining vendor warranties.

Payment Terms:

- a. If pre-payment discount options are elected, the following terms will apply:
 - i. **Payment Upon Contract Execution Discount:** If elected, final payment is due upon contract execution. If payment is not processed upon receipt of invoice the discount total will be required in addition to the invoice amount.
- b. If pre-payment discount options are not elected standard payment terms will apply: Final payment will be due 30 days after the apparatus is delivered to the customer. If payment is not made at that time a late fee of 7.5% of the amount due will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days at which time the late fee increases to 12% per day until the payment is received.

Consortium Purchase: The proposal is based on the apparatus being purchased through Sourcewell utilizing Contract No. 022818-PMI valid until 4/16/2022. It is the purchaser's responsibility to determine if the use of consortiums meets their purchasing requirements.

Performance Bond: A performance bond is not included in the above price.

Transportation: Transportation of the apparatus to be delivered from the current location to the customer's location is included in the above pricing.

Inspection Trips: No factory inspection trips are included in the above pricing. **One (1)** pre-construction conference will be held at the customer's location. **One (1)** video conference will be scheduled for the final inspection.

Acceptance of Proposal: If the customer wishes to purchase the proposed apparatus Hughes Fire Equipment will provide the Customer its form of Purchase Agreement for the Customer's review and signature. If the Customer desires to use its standard form of purchase order as the Purchase Agreement, the purchase order is subject to review for any required revisions prior to acceptance. **All purchase orders shall be made out to Hughes Fire Equipment Inc.**